

## Certificate of Completion

Presented to:

## Dhafer M. AL-Hasnawi

Name

For completing the Cisco Networking Academy® Entrepreneurship course, and demonstrating the ability to do the following:

- Identify entrepreneurial and transferable job skills that provide value in the marketplace.
- · Explain common business and marketing terms.
- · Develop a simple business plan. ·

Instructor Signature

- Explain the social, legal, and ethical responsibilities of an entrepreneur.
- Analyze business opportunities for a given location and market.
- · Explain the role, structure and process for obtaining outsourced services in business.
- Identify, create and expand a business structure.
- Use of social network and media tools to grow business.
- · Explain business metrics and financial management.

Dr. Asaad S. Daghal	Dec 13, 2018
Instructor	Date